

What does it involve?

Foundations of NLP

History and presuppositions of NLP

NLP Communication Model

Improve your understanding of human behaviour and how we represent the world.

The power of beliefs

Explore the role beliefs play in creating opportunities or limiting your progress.

Become a powerful communicator

Transform yourself into a masterful communicator by developing sensory acuity, building rapid rapport and understanding the thinking patterns of others.

Linguistic Mastery

Develop powerful questioning techniques to really understand your customer's needs and develop your people's potential using the Meta Model and Milton model.

Elicitation/utilization of decision making strategies

Explore the power of strategies in understanding people behaviour which is one step before learning how to model individuals.

Negotiation skills

Learn to negotiate with influence and arrive at win-win situations effortlessly.

The power of visual representations

Fine tune the submodalities and positively affect emotional states of yourself and the people around you.

Meta Programs

Explore the questions that can uncover the person underneath enabling you to select the right associates and partners.

Learn to set and achieve goals consistently

Learn how to find out what you really want and how to set goals in a way that makes them really compelling and achievable!

Become an outstanding presenter

Become a powerful and influential presenter, and learn how to project your message with confidence.

Improve your marketing skills

Discover how to ask the right questions that will clarify what your clients want so that you can offer them just what they want every time